

The Project Manager



Gloria Carney Shealey
President & CEO

Launching The Project Manager 2009

Welcome to *our* very first edition of The Daniele Company's newsletter. And yes, I'm somewhat anxious yet excited about opening our doors to the public and discussing many topics that we all seem to recognize - affect both small business and women-owned businesses locally and from the larger perspective. Most of you know that I'm always talking about partnerships as a strategy not the end game. The end of course being a premier construction business with the capacity to compete successfully in the market. By creating this newsletter, I think it can become another voice that can direct messages of encouragement to minorities and women who can work and succeed in this business. But it is also an important platform to communicate within The Daniele Company to show best practices, accomplishments and highlight our stellar team members.

The Daniele Company, LLC has been in business over 20 years as a general contractor, construction manager and real estate consultant for various commercial projects.

The services of the company are comprehensive in scope to include: Pre-Construction Planning; New Construction and Major Renovation; Project Management and Contract Administration; Electrical Distribution; as well as, Program Development for Diverse Contractor participation.

The Daniele Company is currently engaged in over \$100 million in construction projects in the Triangle, Triad and Charlotte Regions of North Carolina. The market focus is strategically targeted in five primary segments of construction: Higher Education, Government Healthcare, Pharmaceutical, and Electrical Distribution.

The Daniele Company
123 W. Main Street,
Suite 220
Durham, NC 27701
919.682.6700 office
Email:
thedanieleco@aol.com

Move to Main Street Durham, NC

Earlier this year, The Daniele Team packed bags and equipment to move to our present residence in the heart of downtown Durham at 123 W. Main Street. Here at our new second floor headquarters, the staff has gotten some well-deserved breathing room.

Strategically this location gives us a more centralized position to access several of our projects across the state. Naturally, Charlotte is still the requisite few hours travel time, and we're fortunate to be working on a number of projects there, too. But, more importantly, I think becoming a part of the downtown district gives us several new opportunities to take advantage of as the City of Durham continues to grow and flourish.



And besides, we're not that far from our good neighbors, NCIMED (*North Carolina Institute of Minority Economic Development*) on Parrish Street.

If you know you'll be in the neighborhood, don't hesitate to give Ruby a call to stop by. We still have some furniture to move around and can always use the muscle. Oh, don't forget, bring some green tea!

Project Manager's "Top Ten Safety Tips"

1. Always wear your PPE (personal protective equipment).
2. Use proper ladder safety, maintain three point contact at all times.
3. Do not enter a confined space without proper training and always verify the air quality with proper testing equipment.
4. Use LOTO (lock out/tag out). Energy sources will kill you! You cannot see, hear or smell electricity!!
5. Be careful of slips, trips and falls.
6. Wear your fall protection equipment when above six feet, when you fall your acceleration is at 32 feet/squared!
7. Be aware of "caught between or pinch points"
8. Always wear your seat belt when operating equipment.
9. Know what is in the container. Hazardous communications.
10. Watch out for your fellow workers. Stop them if you see an unsafe act.

- Christopher Raynor -

We are deeply saddened by the loss of our coworker, friend and member of The Daniele Company family. When we lose someone we care about and love, time seems to stand still. Our condolences to his family and fiancée. Chris will remain in our hearts and minds.

The Project Manager

Having A Talk With

Elliott H. Gibson Senior Superintendent



Elliott Gibson was born to the construction business as he tells it.

Today, with a number of construction jobs and travel time across the country under his belt, he was willing to talk about how his career began.

“My father started me out in the construction business when I was eight years old,” he remembers. “When I was not in school, I was spending time with him on jobs, watching, learning and working.”

Elliott says by the time he was 11 years old, his father taught him how to work heavy equipment that enabled him to dig ditches. The decision by his dad to start a plumbing business was the next change that Elliott would experience.

“By the time I was 16 and could drive, I worked with him in the business and had my own truck. I used to go out on calls for whatever plumbing repair work was needed.”

Elliott says he realized as a senior in high school, he was going to have to step-it-up, get a job and work his way to college. So, he enrolled in the Architectural Design program at Greenville Technical College (Greenville, SC) where he received his A.A.S. degree.

“The reason I took the architectural degree was because it gave me more relevant information into the building side of construction.” Right after graduation, Elliott got a job with a company called B.F. Shaw, a supplier of nuclear pipe and powerplant design in Laurens, SC. “I was so full of myself,” he laughs, “because I had moved away from home, got a new job and had my own trailer.

But the experience was very valuable because I was able to use some of the courses from school in my work.”

After eight months, he secured a job with Impac – the mechanical arm of Yeargin Construction Co. They were building a new facility and needed someone with the piping experience. This job returned him to Greenville where he worked for the next three years.

Elliott’s career was now starting to include trips further away from his native South Carolina. The company shipped him to Hopewell, VA on another project. But he was excited because the job was near the town where he was born, Ft. Lee.

“I worked about one and a half years, and then got shipped to Wilson, NC where I worked another year or so,” he recounts.

Elliott was then introduced to the world of “job-shopping” or as he put it, contract engineering. The company would basically rent out their engineers to work on various projects for other companies. So I wound up working on projects for Monsanto, IBM, Northern Telecom and Proctor & Gamble.

“For example, in 1987 I was doing contract work for Northern Telecom (later, Nortel)” he said. “For two years I commuted from North Carolina to Morton Grove, Illinois. I went up there as a project engineer for the first two months and became project manager. We renovated the entire building without Nortel losing one day of production.”

Elliott by now was married with two children and a home in Cary, NC. He decided it was now time to stay in the area with his family and accepted a job with BE&K Engineering in Morrisville, NC.

From 1989-2000, he was senior HVAC designer for the company (engineering office and design drawing package). And in 2000, he had the opportunity to go to work as a senior construction manager with another local company, Yonkers

Industries. But this job put him back on the travel circuit.

“This job took me all over the country,” says Elliott. “I worked in Florida on a job with Pepsi Cola, then up to Syracuse, NY for Bristol Myers Squibb to renovate one of their laboratory buildings.”

Having to take time off because of his parents health issues came unexpectedly. He left Florida in 2006 and returned to North Carolina where he picked up some contract work with BE&K.

“And later that year, Gloria hired me as Senior Superintendent for The Daniele Company.”

“Elliott was our first hire in the North Carolina market and he has used his stellar experience to help position the company as a premier construction management firm with successful completion of the Math & Stats and Park shops at NCSU earlier this summer,” says Gloria Shealey.

Elliott’s remarkable career includes working in Florida for NASA.

“Yes, one of the projects I had was the renovation of the White Room – a room



on the gantry that is attached to the space shuttle - where the astronauts go to get strapped in for launch,” he explains. “We even worked in the room where the shuttle tiles (heat shield) are made.”

By the way, the shuttle launch is fantastic according to Elliott Gibson’s point of view, that is, from the ground.